MINUTES OF THE REGENTS’ COMMITTEE ON UNIVERSITY AND EXTERNAL AFFAIRS

Date: Thursday, January 15, 2004

Place & time: Campus Center conference Chamber, Room 220 University of Hawai‘i at Mānoa 3:01 p. m.

Committee Members Present: Regents Tatibouet (presiding) Bender Kurisu Lagareta Nunokawa Lee (ex-officio)

Other Regents Present: Regents Haynes Hong Kakuda Kawakami Tanaka Yamasato

Others Present: David McClain, Acting President, University of Hawai‘i Donna Vuchinich, Vice President for Development, University of Hawai‘i Foundation David Iha, Executive Administrator and Secretary of the Board Carl H. Makino, Executive Assistant to the Board

Approval of Committee Meeting Minutes

It was moved by Regent Nunokawa and seconded by Regent Kurisu to approve the minutes of the meeting of the Regents’ Committee on University and External Affairs held on October 16, 2003, and they were approved as circulated.
University of Hawai‘i Foundation Report

Vice President Vuchinich reported on the UH Foundation’s development operations and fundraising results for the period July 1, 2003 through October 31, 2003. The total raised was $8.6 million. She informed that 11,048 donors gave gifts totaling $7.1 million and 62 donors gave gifts of $10,000 or more totaling $5.6 million. Of the $8.6 million raised approximately 99.38% is restricted to specific units, colleges and campus programs.

Reporting on major gifts, the Foundation received a partial distribution of $225,807 from the Estate of Founders Club and Heritage Society member Captain William P. Flanagan. His bequest supports the President’s Endowed Venture Fund. The purpose of the Fund is to create programs and capitalize on opportunities as they arise.

Annual giving raised $479,454 in the first four months of the fiscal year. Direct Mail raised $63,784 from 510 donors. The calling center continues its successful year with $412,375, and average of $67 and a participation rate of 34% of individuals contacted making a gift. Online giving had generated revenues of $3,295, with an average gift of $330.

Major gifts, proposed and pending amounted to about $25.9 million. The Atlantic Philanthropies, according to Vice President Vuchinich, awarded $20,000 to the University of Hawai‘i through the UH Foundation. The aim of the grant is to expand English language and applied linguistics capacity in Vietnam and will involve the University of Hawai‘i at Mānoa and the Community Colleges in a cooperative effort. $9.6 million was raised up until November 2003. 15,317 donors gave or pledged $7.8 million. 70 donors gave gifts of $10,000 or more totaling $5.9 million. Of the $9.6 million raised approximately 99.14% is restricted to specific units, colleges and campus programs.

Total giving from Private Foundations was $4.3 million through November 2003. More than $2.5 million of this was the result of gifts from four foundations. The Freeman Foundation, the CV Starr Foundation, the W.K. Kellogg Foundation and the Atlantic Philanthropies.

Chairperson Lee asked if anything was raised for the Kaka‘ako project. Vice President Vuchinich stated that it was not included in this monthly report. Regent Kurisu asked if the Koa Anuenue figures were included. Vice President Vuchinich stated that they were not. Regent Tatibouet asked if all units were included in the monthly reports. Vice President Vuchinich said it will be included in the next month report.

Regent Lagareta thanked Vice President Vuchinich for the comprehensive report from the Foundation.
Regent Tatibouet inquired about Alumni Affairs. Vice President Vuchinich informed that the Foundation recently hired a new person and things should start picking up.

There being no further business before the Committee, the meeting was adjourned at 3:15 p.m.

Respectfully submitted,

David Iha, Secretary

Dated: January 29, 2004

c: Chairperson Patricia Y. Lee
Members, Committee on University and External Affairs
President Evan S. Dobelle
Vice President Paul Costello