

**Executive/Managerial Salary Schedule****GRADE 16**

<b>Range</b>	<b>Minimum</b>	<b>Control Point</b>	<b>Maximum</b>	<b>CUPA Median Salary</b>
3	\$267,000.00	\$320,000.00	\$373,000.00	\$290,001 and above
2	\$207,000.00	\$248,000.00	\$289,000.00	\$210,001 - \$290,000
1	\$202,000.00	\$242,000.00	\$282,000.00	\$210,000 and below

**GRADE 15**

<b>Range</b>	<b>Minimum</b>	<b>Control Point</b>	<b>Maximum</b>	<b>CUPA Median Salary</b>
3	\$202,000.00	\$242,000.00	\$282,000.00	\$210,001 and above
2	\$164,000.00	\$197,000.00	\$230,000.00	\$180,001 - \$210,000
1	\$138,000.00	\$166,000.00	\$194,000.00	\$180,000 and below

**GRADE 14**

<b>Range</b>	<b>Minimum</b>	<b>Control Point</b>	<b>Maximum</b>	<b>CUPA Median Salary</b>
4	\$173,000.00	\$208,000.00	\$243,000.00	\$175,001 and above
3	\$138,000.00	\$166,000.00	\$194,000.00	\$155,001 - \$175,000
2	\$120,000.00	\$144,000.00	\$168,000.00	\$125,001 - \$155,000
1	\$97,000.00	\$116,000.00	\$135,000.00	\$125,000 and below

**GRADE 13**

<b>Range</b>	<b>Minimum</b>	<b>Control Point</b>	<b>Maximum</b>	<b>CUPA Median Salary</b>
3	\$125,000.00	\$150,000.00	\$175,000.00	\$140,001 and above
2	\$105,000.00	\$126,000.00	\$147,000.00	\$117,001 - \$140,000
1	\$88,000.00	\$105,000.00	\$122,000.00	\$117,000 and below

**GRADE 12**

<b>Range</b>	<b>Minimum</b>	<b>Control Point</b>	<b>Maximum</b>	<b>CUPA Median Salary</b>
3	\$118,000.00	\$142,000.00	\$166,000.00	\$130,001 and above
2	\$92,000.00	\$111,000.00	\$130,000.00	\$100,001 - \$130,000
1	\$72,000.00	\$86,000.00	\$100,000.00	\$100,000 and below