ATTACHMENT M

EXECUTIVE MANAGERIAL SALARY SCHEDULES Effective September 15, 2016

| UNIVERSITY OF HAWAI'I SYSTEM & MĀNOA E/M SALARY SCHEDULE | | | | |
|--|-----------|-----------|-----------|--|
| Band | Minimum | Midpoint | Maximum | |
| SM - 1 | \$75,000 | \$112,500 | \$150,000 | |
| SM - 2 | \$110,000 | \$152,500 | \$195,000 | |
| SM - 3 | \$130,000 | \$177,500 | \$225,000 | |
| SM - 4 | \$195,000 | \$247,500 | \$300,000 | |
| SM - 5 | \$270,000 | \$322,500 | \$375,000 | |

| UNIVERSITY OF HAWAI`I HILO E/M SALARY SCHEDULE | | | | | |
|--|-----------|-----------|-----------|--|--|
| Band | Minimum | Midpoint | Maximum | | |
| H - 1 | \$75,000 | \$112,500 | \$150,000 | | |
| H - 2 | \$110,000 | \$155,000 | \$200,000 | | |
| H - 3 | \$135,000 | \$187,500 | \$240,000 | | |
| H - 4 | \$220,000 | \$270,000 | \$320,000 | | |

| UNIVERSITY OF HAWAI'I WEST O'AHU E/M SALARY SCHEDULE | | | | | |
|--|-----------|-----------|-----------|--|--|
| Band | Minimum | Midpoint | Maximum | | |
| WO - 1 | \$75,000 | \$112,500 | \$150,000 | | |
| WO - 2 | \$105,000 | \$147,500 | \$190,000 | | |
| WO - 3 | \$125,000 | \$167,500 | \$210,000 | | |
| WO - 4 | \$180,000 | \$230,000 | \$280,000 | | |

| UNIVERSITY OF HAWAI'I COMMUNITY COLLEGES E/M SALARY SCHEDULE | | | | |
|--|-----------|-----------|-----------|--|
| Band | Minimum | Midpoint | Maximum | |
| CC - 1 | \$75,000 | \$112,500 | \$150,000 | |
| CC - 2 | \$100,000 | \$130,000 | \$160,000 | |
| CC - 3 | \$115,000 | \$145,000 | \$175,000 | |
| CC - 4 | \$155,000 | \$197,500 | \$240,000 | |