



UH BUSINESS PLAN COMPETITION

ENTREPRENEURS' BOOTCAMP

NO. **02**

WHAT'S NEXT? CUSTOMERS
AND FINANCIALS

FREE WORKSHOP

SATURDAY

March 10, 2018

Shidler College of Business
Room A101 (Limited Seating)

TO SAVE A SEAT, REGISTER

— @ —
pace.shidler.hawaii.edu/bootcamp

SCHEDULE

8:45 AM	○	Check-in
9:00 AM	○	Business Model Canvas Recap
9:15 AM	○	Customer Relationships
9:45 AM	○	Channels
10:15 AM	○	Unit Economics
		(Break)
10:45 AM	○	Valuation and Vesting
11:15 AM	○	Financial Models
12:00 PM	○	Lunch + BPC Team Meetings
1:00 PM	○	Special Intellectual Property Session
2:00 PM	○	End

Organized and instructed in partnership with XLR8UH, this workshop is open to UH Business Plan Competition participants and UH students and faculty interested in developing a business idea.

Attendees will need to view online classroom videos as "homework" before attending this workshop.

TITLE SPONSOR



PARTNERS

