

DIRECTOR OF STRATEGIC DEVELOPMENT AND PARTNERSHIP

This is administrative work in providing system wide leadership, planning, development expertise, and oversight of the University's real property assets. As chief system wide manager for real property development and real property asset management, and primary advisor to the Vice President for Budget and Finance/Chief Financial Officer and other senior leaders on real property assets, the Director will develop and implement a program that ensures project development and delivery meets the University's plans, policies and objectives; oversee implementation of strategic initiatives; manage special pilot projects; and cultivate public and private partnerships. Responsibilities of position include developing and implementing capital projects through feasibility, planning, permitting, design, construction, operation and maintenance over a project's lifecycle using delivery and financing mechanisms, including public/private partnerships (P3); managing and overseeing investments in the University's real property portfolio; providing support and expertise to campuses and programs responsible for University properties; conducting research to identify opportunities for land and business development to generate revenue that support University priorities; developing and analyzing comprehensive business plans for capital expansions, restructuring, strategic alliances and partnerships, joint ventures, and operational investments; directing the development and implementation of short and long-term real property acquisition, management, use and disposition policies, procedures and practices; and negotiating or directing the negotiation of real property transactions including leases, easements, licenses, rights of entry, etc.

Work requires extensive knowledge of and experience in the real estate development processes, government entitlements, and the entitlement process, and in the area of strategic planning and real estate and real property transactions as they relate to higher education or government; ability to communicate effectively both orally and in writing; and ability to work effectively under tight deadlines and public scrutiny. Work involves considerable contact and collaborative approach with University leadership including senior executives and administrators, campus administrators, legislators, city and county officials, federal and state agencies, consulting firms, private landowners, various industry organizations, and general public. Work is performed with seasoned tact, diplomacy, initiative and sound judgment. Work is reviewed by the Vice President for Budget and Finance/Chief Financial Officer for results and effectiveness.

The establishment of the class, Director of Strategic Development and Partnership is approved.



David Lassner
President

Dec 17, 2018

Date