UNIVERSITY OF HAWAI'I
NOTICE OF EXEMPTION FROM CHAPTER 103D, HRS

The President, University of Hawai'i, is in the process of reviewing the request from (Department/Campus) Information Technology Services for exemption from Chapter 103D, HRS, for the following goods, services, or construction:
Qty 2 STM1 (oc3/155Mbps) circuits between the JUSCN (Japan US Cable Network) cable station in Makaha, Oahu and Keller Hall, UH Manoa.

Vendor: Hawaiian Telcom
(If known)
Address: 1177 Bishop St.
Honolulu, HI 96813

Term of Contract: From: To: Cost: $84,000
(If known)

Direct any inquiries to:
Department: Information Technology Services
Contact Name/Title: Chris Zane, Manager, Network Engineering, Technology Infrastructure
Address: 2565 McCarthy Mall, Keller 204A
Honolulu, HI 96822

Phone Number: 956-0974
Fax Number: 956-2412

Date Posted: August 13, 2010

Submit written objections to this notice to issue an exemption from Chapter 103D, HRS, within seven (7) calendar days from the date posted to:

Office of Procurement and Real Property Management
1400 Lower Campus Road, Room 15
Honolulu, Hawaii 96822
REQUEST FOR EXEMPTION FROM STANDARD METHODS OF SOURCE SELECTION

TO: OFFICE OF PROCUREMENT AND REAL PROPERTY MANAGEMENT

FROM: Information Technology Services
(Department/Program)

Pursuant to APM Section A8.220, the Department requests a procurement exemption to purchase the following:

Description of goods, services, or construction:
Qty 2: STM1 (oc3/155Mbps) circuits from JUSCN (Japan US Cable Network) cable station to Keller Hall at the UH Manoa Campus to support the backhaul data connectivity for the University’s existing capacity on the Japan US Cable Network.

Estimated Cost: $ 84,000.00

(1) Explanation describing how procurement by standard competitive means is either not practicable or not advantageous to the University;

There are only three (3) telecommunication carriers in the State of Hawaii that can provide the services requested. The University would gain the greatest business advantage by directly negotiating with ALL of the carriers to arrive at the optimum pricing solution. A standard competitive procurement would severely limit the University’s options and would likely result in only a limited number of competitive offers. Direct negotiations with all carriers will result in the best pricing for the University.

(2) Details of the process or procedures to be followed in selecting the vendor to ensure as fair and open competition as practicable;

ITS conducted discussions with ALL facilities based telecommunications carriers to fully understand their capabilities and deployment for the requested services. In order to ensure fair and open competition, all three (3) telecommunication carriers were asked to submit a proposal based on the requirements. One of the carriers, Wavecom Solutions elected not to submit a proposal due to the lack of facilities at one end of the circuit. The other three provided proposals. ITS will choose the lowest cost of the proposals, based on a combination of monthly and non recurring charges.
(3) A description of the Department's internal controls and approval requirements for the exempted procurement; and
The market for these services is monitored to ensure that ITS understands and is familiar with the capabilities of all vendors able to offer this class of services to the University. All such requirements are reviewed internally with the University's Chief Information Officer (ITS) to ensure that the approach and selection are sound; any selection and justification are also reviewed by ITS Fiscal Administration and OPRPM.

(4) A list of Department personnel, by position title, who will be involved in the approval process and administration of the contract:
ITS Network Engineering Manager: Chris Zane
ITS Fiscal Officer: Craig Shinsato
Chief Information Officer: David Lassner
Director, OPRPM: Duff Zwald

Direct questions to: Chris Zane Phone: 956-0974

I CERTIFY THAT THE INFORMATION PROVIDED ABOVE IS TO THE BEST OF MY KNOWLEDGE, TRUE AND CORRECT.

Chris Zane
Full Name of Principal Investigator, Department Head, or Administrator

Craig Shinsato
Full Name of Fiscal Officer

APPROVED:

David Lassner
Full Name of Vice President or Chancellor

FOR OPRPM USE ONLY

OPRPM COMMENTS:
Recommend Approval.

☐ APPROVED ☐ DENIED

Howard S. Ige
VICE PRESIDENT FOR BUDGET & FINANCE/CHIEF FINANCIAL OFFICER, UNIVERSITY OF HAWAII 8/26/10

DATE